



LE DUONG CASHEW CO., LTD

WA Factory: Tan Long 2 Hamlet, Long Ha Commune, Dong Nai City, Vietnam.

A & WW Factory: DT741 Road, Phu Hiep Hamlet, Phu Rieng Commune, Dong Nai City, Vietnam.

Branch & Office: Nha Tam Road, Long Phuoc Quarter, Phuoc Binh Ward, Dong Nai City, Vietnam.

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Website: <https://leduongcashew.com/>

Business License No.: 0318160855

SAMPLE & SHIPPING POLICY

1) Sales & Sample Process

PROCESS OVERVIEW

1. We communicate with customers based on their specific cashew kernel requirements (grade, quality, packing, destination, volume, etc.).
2. Both parties agree on an indicative price range and basic commercial terms (Incoterm, payment term, shipment time).
3. We provide product pictures and videos so customers can review the appearance and standard of our cashew kernels.
4. Once the customer is satisfied with the pictures and videos, we proceed to prepare and send physical product samples.

2) Sample & Shipping Cost Policy

Sample Cost

- Product sample cost is **fully covered** by Le Duong Cashew.
- We carefully select representative lots and pack samples according to export standards.

Note: Sample quantities and packing format follow your requested grade & standard.

Shipping Fee (Courier)

- The customer pays the courier / shipping fee for sending samples.
- **100%** of this shipping fee will be **deducted** from the value of the **first contract** once the order is confirmed.
- This means the customer **does not lose any money** on sample shipping if they proceed with the purchase.

3) Contract Value & Price Validity

MARKET-LINKED PRICING

- The final contract value is based on the **official signing date** of the sales contract.
- Cashew kernel prices may fluctuate due to international market conditions (raw material costs, exchange rates, freight, etc.).
- Indicative prices shared before may be adjusted slightly at the time of signing to reflect the **real-time market situation**.
- We always keep our pricing **transparent, fair, and aligned** with the global cashew market.

4) Customer Benefits

Transparency

No hidden costs: all sample shipping fees paid by the customer will be **credited back** into the first order value.

Risk Control

The customer can fully check our product quality with **almost no net financial loss** if they decide to purchase.

Win-Win Partnership

This policy reflects our commitment to long-term cooperation based on **fairness, honesty, and mutual respect**.

5) Summary of the Policy

KEY MESSAGE

You pay the sample shipping fee now → We deduct **100%** of that amount into your first contract → You lose nothing on sample shipping if you proceed with the purchase.

This helps both sides save time and cost, and focus our efforts on serious, long-term business relationships.

6) Payment of Sample Shipping Fee

PAYMENT & SECURITY

- The sample shipping fee can be paid by **bank transfer** according to the **official Proforma Invoice (PI) or Quotation** issued by Le Duong Cashew.
- Our bank details will be provided **only** on the Proforma Invoice sent from our **official email address** (e.g., ...@leduongcashew.com).
- For security reasons, please always double-check the account name and bank name, and contact us directly via WhatsApp or email if you receive any “updated bank account” or payment instruction from other sources.
- This procedure helps protect both parties against **fraudulent payment requests** and ensures that all payments go to the correct beneficiary.

7) Signatures

CONFIRMATION BY LE DUONG CASHEW

This Sample & Shipping Policy is issued and confirmed by **LE DUONG CASHEW CO., LTD.**. The valid reference is the latest version shared by our official email (...@leduongcashew.com).

Seller: LE DUONG CASHEW CO., LTD

Authorized representative	Le Tuan Vu
Title	Authorized Representative
Date	2026-09-03
Signature & Company Seal	 The image shows a handwritten signature in blue ink over a red circular company seal and a blue rectangular stamp. The seal contains the text 'LE DUONG CASHEW CO., LTD' and 'TINH DONG NAI'. The stamp contains the text 'LE DUONG CASHEW CO., LTD' and 'Signature (s)'. Below the stamp, the name 'LE TUAN VU' is printed in blue capital letters.

Note: This policy is provided for business reference and may be updated by Le Duong Cashew with notice.