LE DUONG CASHEW CO., LTD

Yearly Report: TR's Cashew Kernel Imports (Year 2025)

Prepared on: 25 Jan 2026 • SAMPLE REPORT

Website: https://leduongcashew.com/en/ • **Email:** sales@leduongcashew.com

SAMPLE REPORT

Executive Snapshot (2025)

Total volume: 32,650.9 MT

Total trade value: $238,891,656

Overall avg price: $7.32/kg

Unique declarations (shipments): 1,382

WW320 | WW240 | WW180 | WS | FOB/CFR/CIF

> **Methodology:** Included ALL records in the source workbook, including rows hidden by filters (hidden rows detected are still loaded when present).

How to request FULL report

Sample excerpt: selected tables. Request FULL report for deeper breakdown.

> ▶ **WhatsApp:** +84 886 10 66 77
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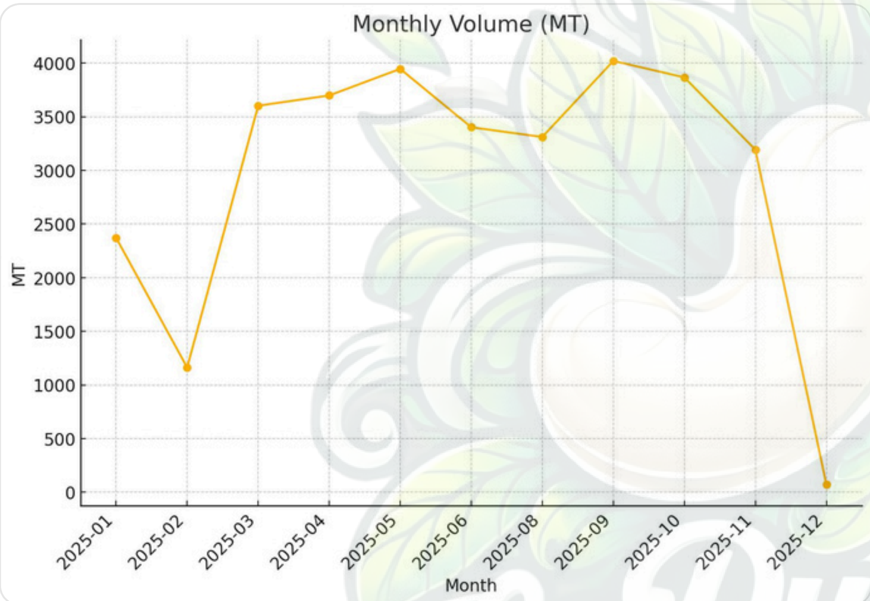
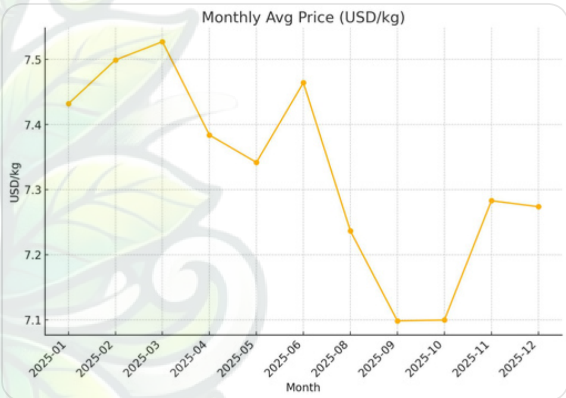
>
> **Please share: Company | Contact | WhatsApp | Target grades | Monthly demand (MT) | Port & Incoterm**

1) Seasonality — Volume & Price

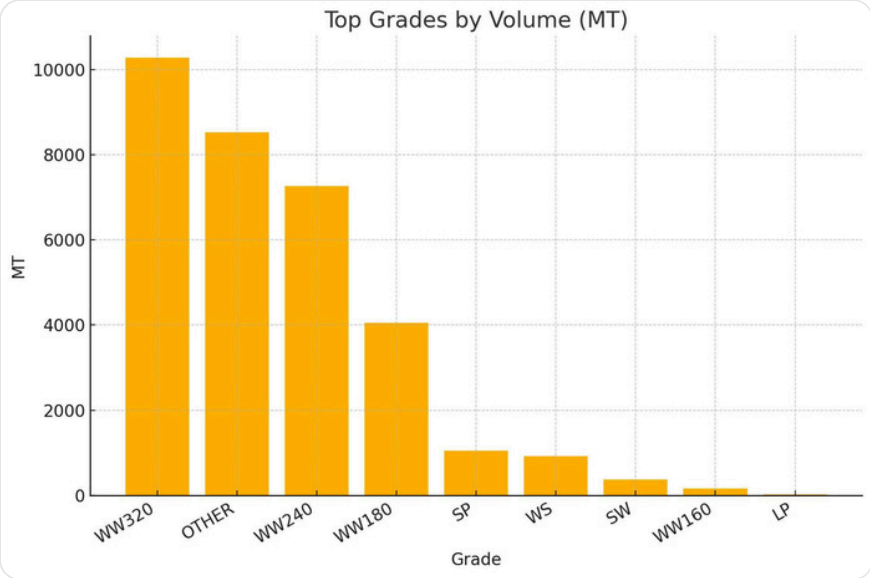




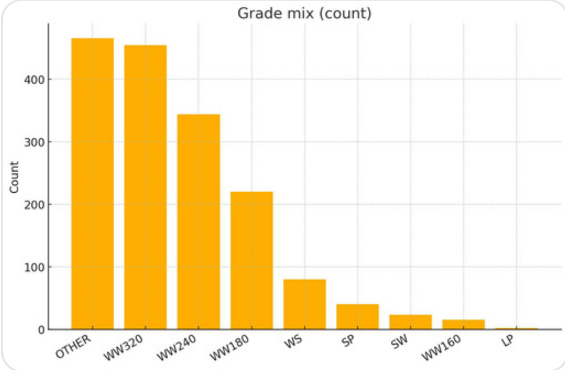
Table

Month	Importers	Qty (MT)	Value (USD)
2025-01	48	2.371,9	17.627.447
2025-02	26	1.163,1	8.721.809
2025-03	56	3.602,9	27.118.742
2025-04	71	3.698,8	27.310.619
2025-05	76	3.946,2	28.971.766
2025-06	57	3.402,3	25.394.621
2025-08	56	3.311,5	23.963.327
2025-09	56	4.020,5	28.538.883
2025-10	66	3.867,3	27.455.868
2025-11	65	3.193,5	23.257.600
2025-12	3	73,0	530.975

2) Top Grades (Product Codes Only)



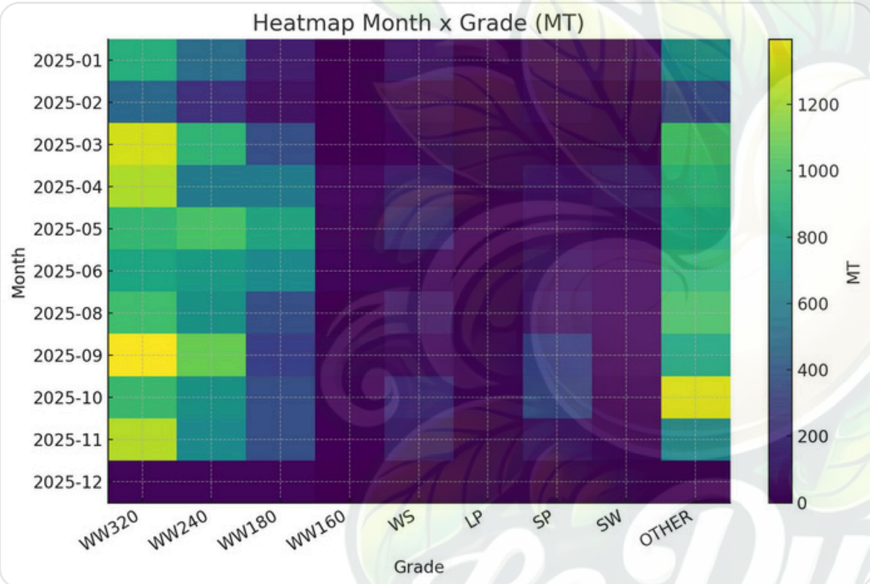
Grade mix (count)



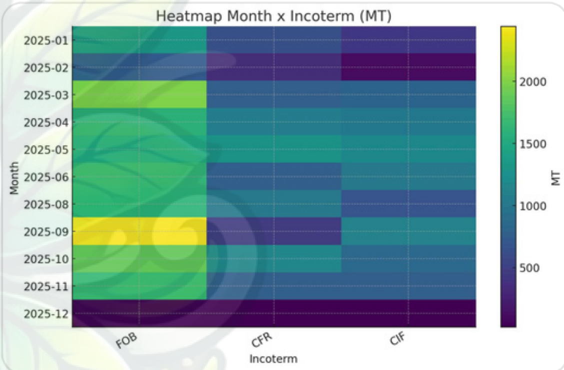
Grades are extracted as short codes (e.g., WW320/WW240/WW180/WS). Long descriptions are intentionally omitted for clarity.

3) Heatmaps — Month × Grade & Month × Incoterm

Month × Grade (MT)

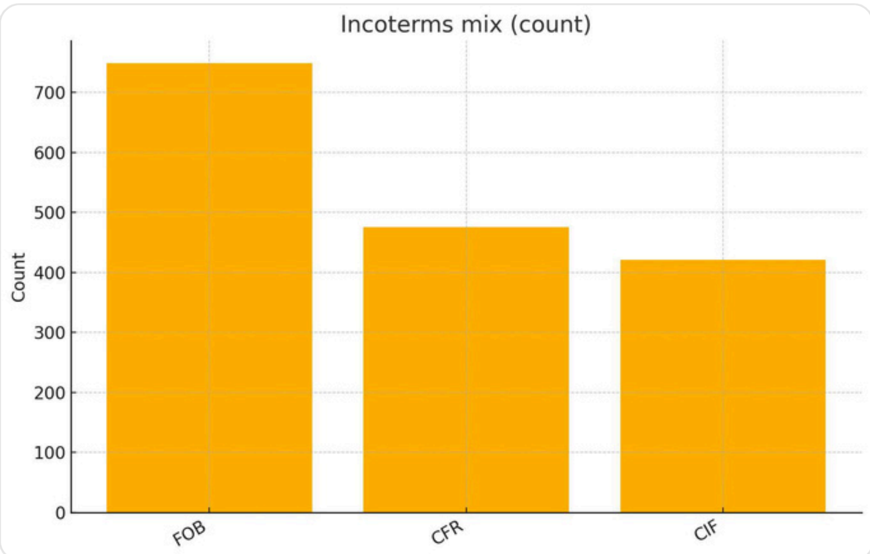


Month × Incoterm (MT)



4) Buying Terms & Pricing

Incoterms mix (count)



Importer ranking (Top 10)

Partner names are intentionally anonymized. Volumes and shipments are masked; ranking is computed using exact totals from the uploaded dataset.

Rank	Importer	Qty (MT, masked)	Shipments (masked)
1	KHA	8,xxx.yy	3xx
2	OZK	3,xxx.yy	1xx
3	UGU	1,xxx.yy	7x
4	CER	1,xxx.yy	1xx
5	AYD	1,xxx.yy	3x
6	TAS	828xx.yy	3x
7	STA	602xx.yy	3x
8	GOL	515xx.yy	1x

Rank	Importer	Qty (MT, masked)	Shipments (masked)
9	MIL	503xx.yy	2x
10	INC	495xx.yy	2x

4.1) Price by Grade × Incoterm (USD/kg)

Grade: LP

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	8.0	32,400	4.05	4.05	4.05
CIF	8.0	39,095	4.89	4.89	4.89

Grade: OTHER

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	4,348.8	32,125,430	2.39	7.39	7,104.90
CIF	1,657.5	12,300,679	2.26	7.42	7,149.33
FOB	2,521.7	17,954,144	3.06	7.12	9.92

Grade: SP

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	201.5	520,462	1.60	2.58	3.24
CIF	75.8	361,122	2.22	4.77	6.48
FOB	771.6	5,410,719	1.37	7.01	8.38

Grade: SW

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	334.7	1,892,140	3.51	5.65	6.40
CIF	26.0	174,200	6.70	6.70	6.70
FOB	6.0	16,800	2.80	2.80	2.80

Grade: WS

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	437.4	2,795,229	4.48	6.39	8.70
CIF	98.7	600,428	5.35	6.09	5,893.93
FOB	382.4	2,006,355	2.26	5.25	7.10

Grade: WW160

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	86.5	730,150	8.20	8.44	9.10
CIF	6.0	51,850	8.63	8.64	8.70

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
FOB	70.0	577,750	8.15	8.25	8.30

Grade: WW180

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	940.5	7,469,255	4.20	7.94	8,280.00
CIF	1,292.8	10,445,768	7.60	8.08	7,926.32
FOB	1,820.1	14,605,336	3.70	8.02	9.20

Grade: WW240

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	1,108.3	8,398,794	7.20	7.58	7,940.77
CIF	2,102.6	15,803,299	6.29	7.52	7,680.17
FOB	4,059.7	30,129,187	3.30	7.42	8.26

Grade: WW320

Incoterm	Total Qty (MT)	Total Value (USD)	Min	Avg (weighted)	Max
CFR	808.4	5,919,382	4.20	7.32	7,614.00
CIF	2,805.5	20,336,215	5.59	7.25	7,327.08
FOB	6,672.6	48,195,466	3.08	7.22	8.66

Le Duong Cashew — Vietnam origin built for long-term partners

LE DUONG CASHEW CO., LTD is a Vietnam-based processor and exporter focused on stable quality, transparent packing standards, and long-term partnerships. We support buyers with consistent grades (WW320/WW240/WW180/WS), flexible Incoterms (FOB/CFR/CIF), and buyer-ready documentation.

Buyer recommendation (practical):

- **Plan around seasonality:** secure core volume before peak months to reduce price spikes and execution risk.
- **Match grade strategy:** WW320 for benchmark retail; WW240/WW180 for premium mixes; WS for industrial recipes.
- **Choose Incoterm with leverage:** CIF/CFR when freight volatility is high; FOB when you control shipping.
- **Lock specs & packing:** define defects/moisture and packing layout to prevent claims.

If you want a **stable Vietnam origin** partner to execute this plan reliably, **LE DUONG CASHEW CO., LTD** can propose the best matching grades, packing options, and shipment plan for your target port.

For deeper buyer-ready breakdowns and practical sourcing insights, request the FULL report package via WhatsApp or Email above.